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The Impact of COVID-19 on China's Private Sector

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Professor of Economics
CKGSB
May, 2020

COVID-19 Status

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A fact of life: we depend and thrive on social interactions

Once in a lifetime Event

- 4.7+ million diagnosed in 177 countries, 316K+ killed

Mitigation strategies implemented worldwide

More drastic strategies save more lives, incur higher economic costs

- Economic activity cratered
- Strong and swift policy responses

Almost 4 month after Wuhan lockdown, China enters a new normal

Monthly BCI Survey

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Sample

- Cheung Kong Graduate School of Business Alumni
- Controlling shareholders/operators of private businesses
- More competitive than average industry peers

Defusion indices

$$0.5 + 0.5 * [(\% \text{ improving}) - (\% \text{ deteriorating})]$$

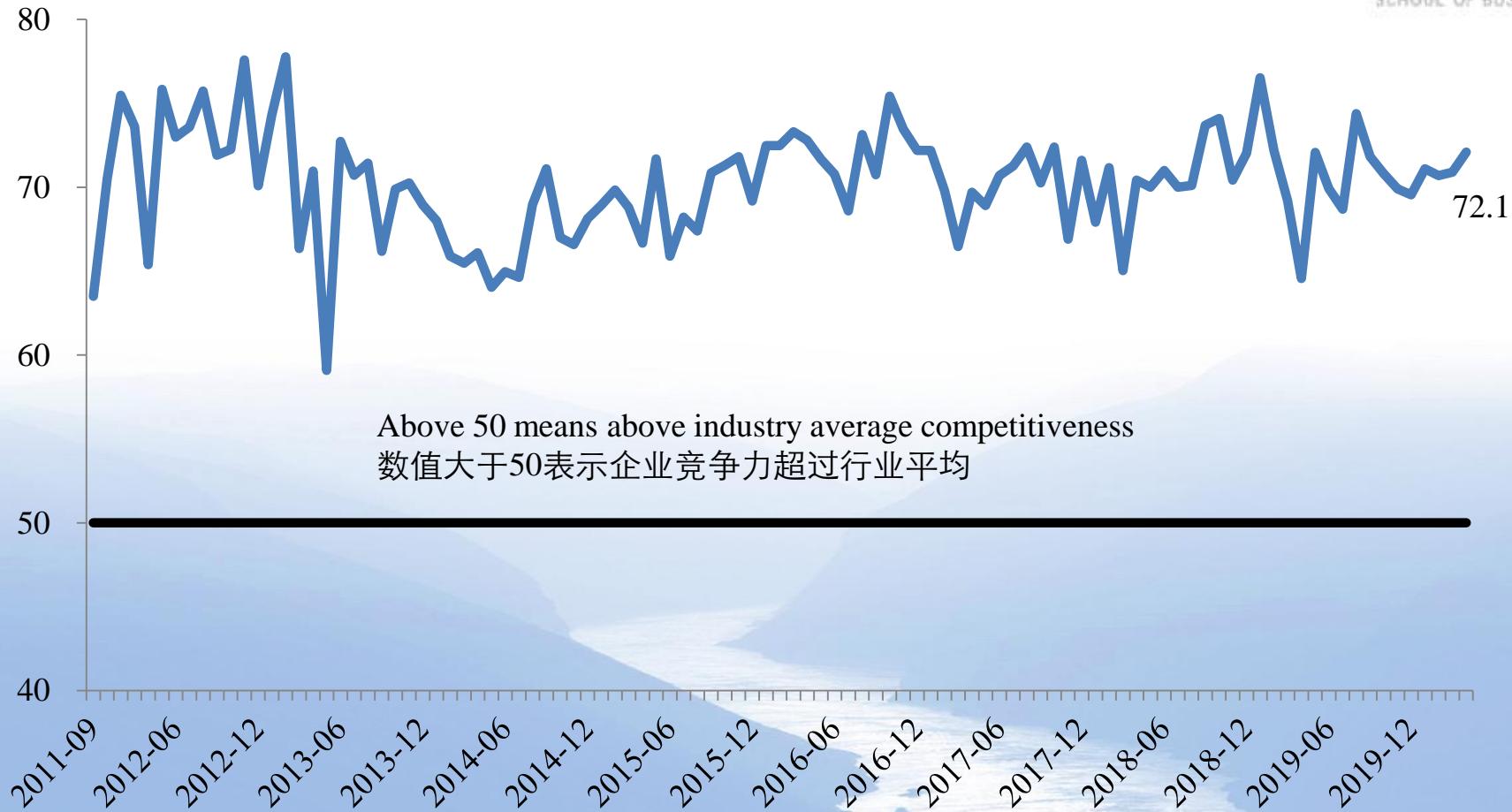
企业竞争力指数

Corporate Competitiveness index

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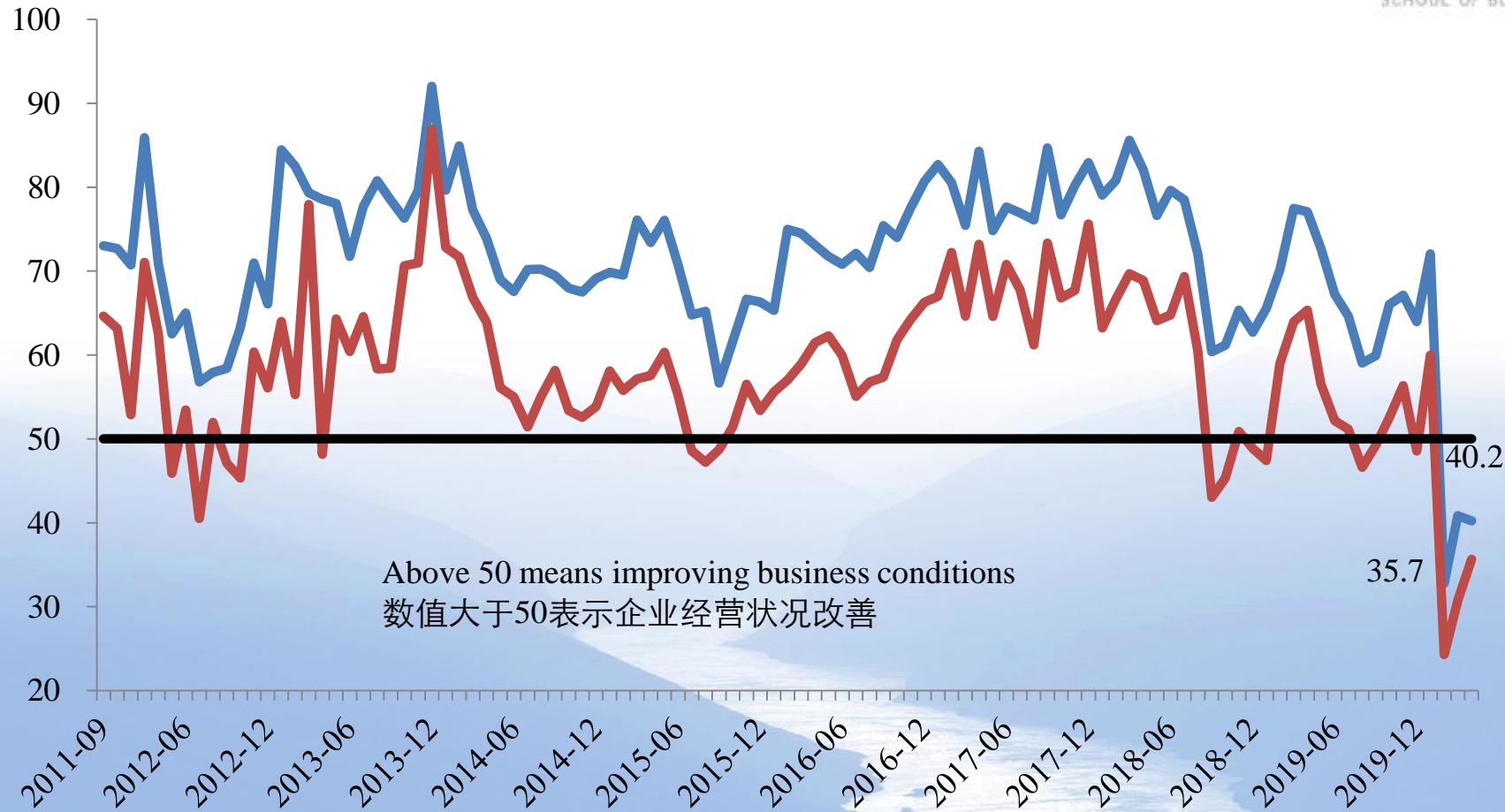


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数据截至2020年4月

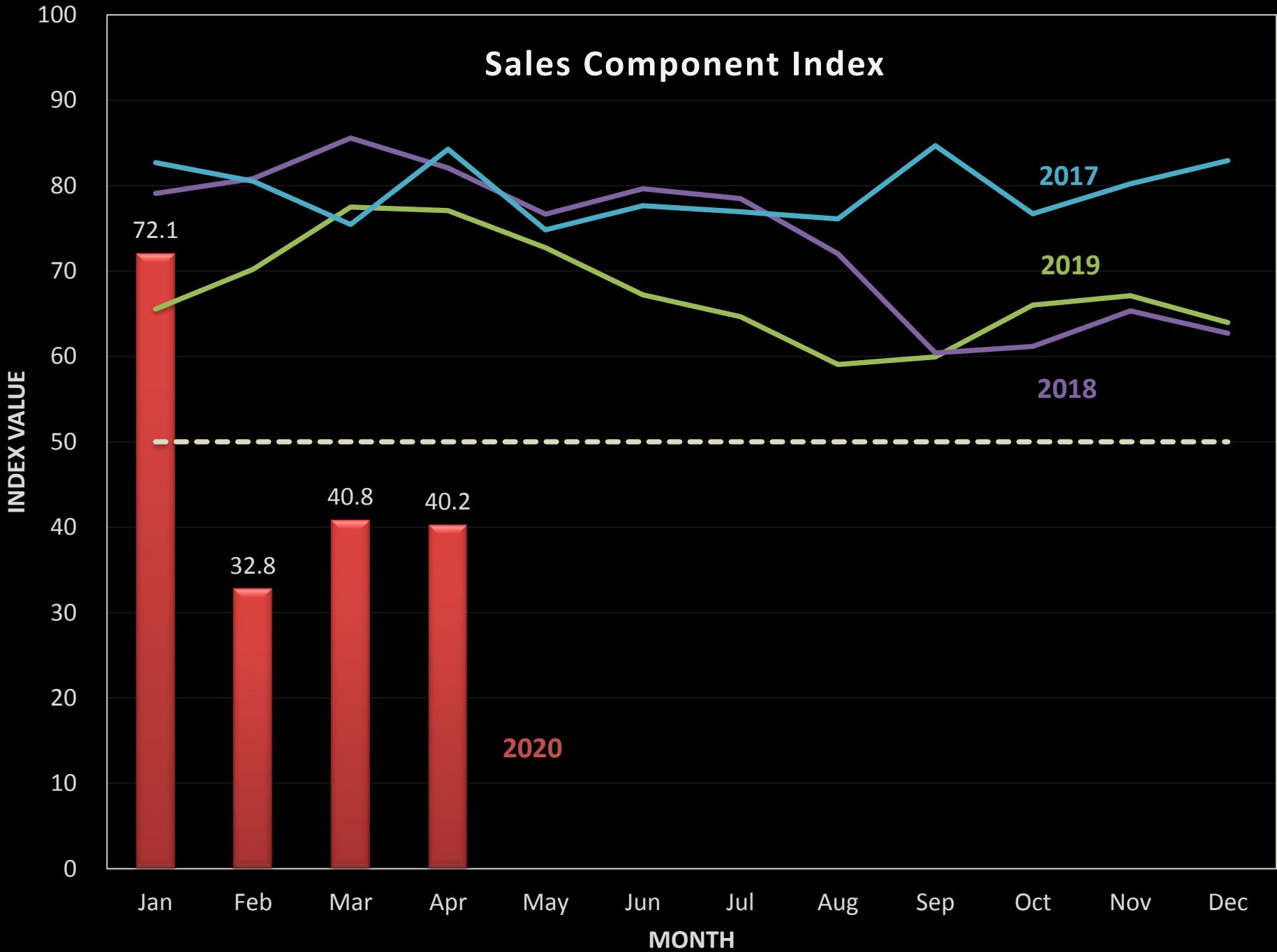
资料来源: 长江商学院



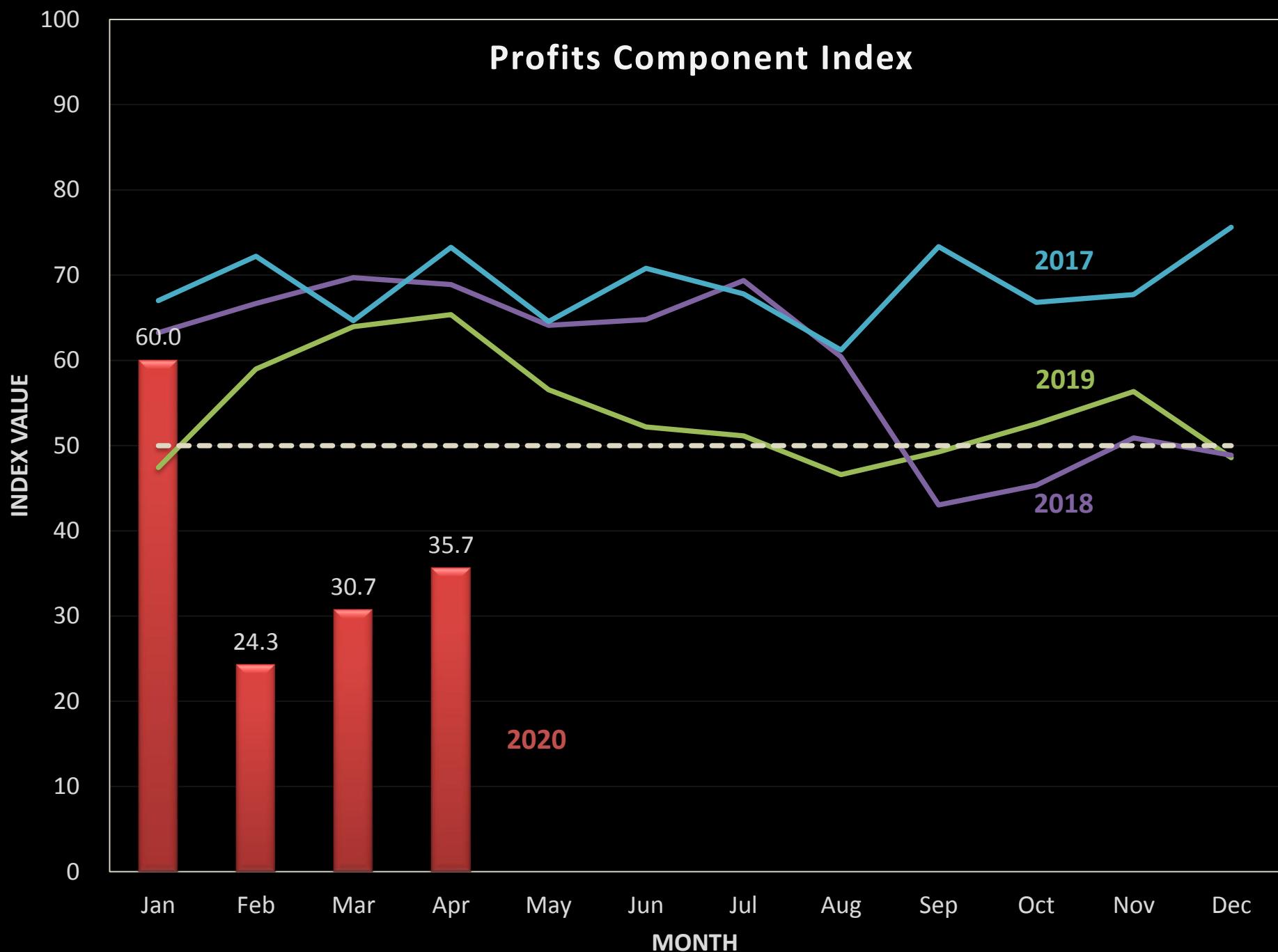
Above 50 means improving business conditions
数值大于50表示企业经营状况改善

数据截至2020年4月
资料来源: 长江商学院

Sales Component Index



Profits Component Index



BCI分指数/BCI Components:

融资和库存状况指数

Financing and Inventory Conditions Indices

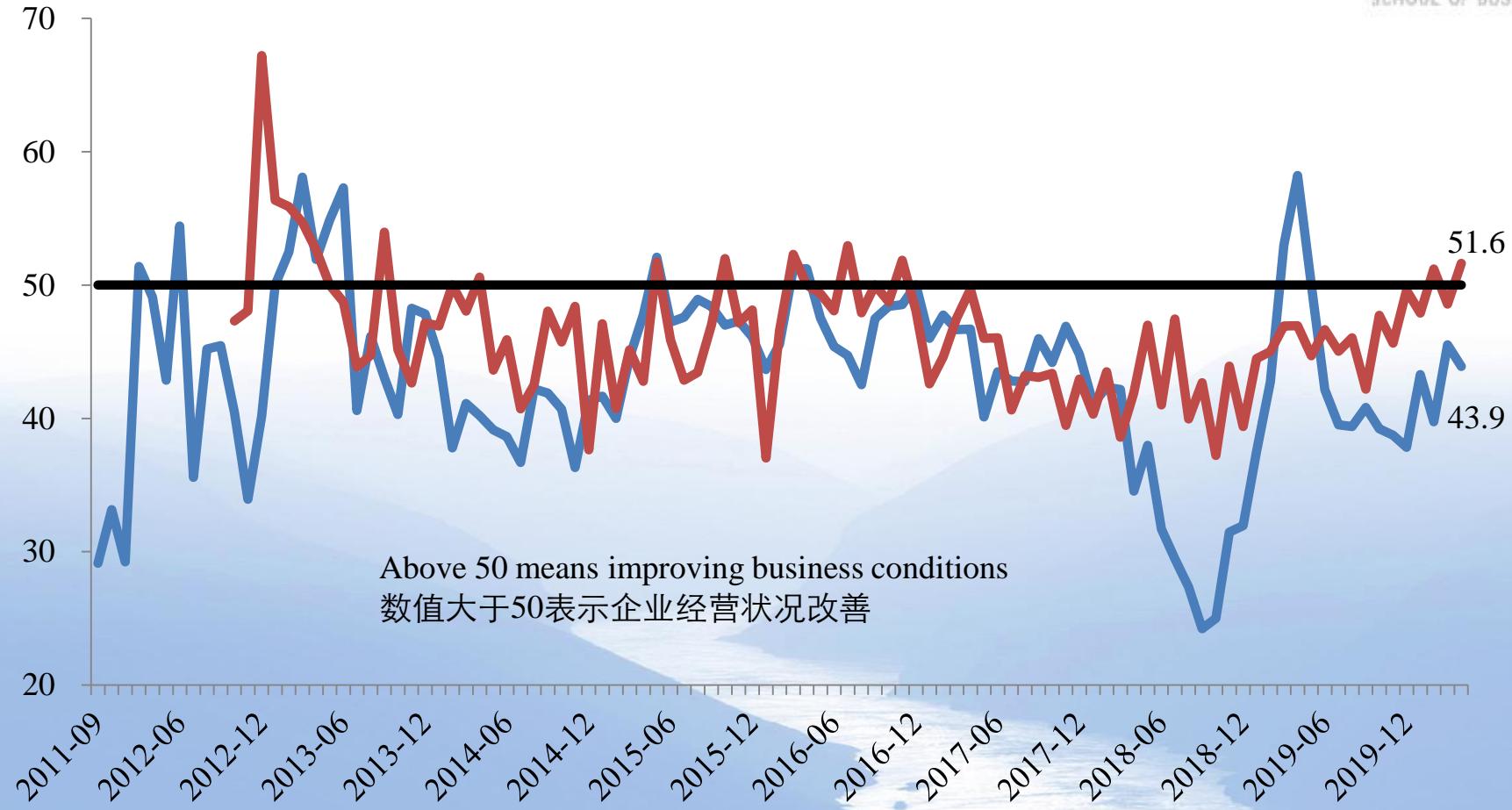
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数据截至2020年4月

资料来源: 长江商学院

企业经营状况指数

Business Conditions Index (BCI)

BCI是四个分指数的算数平均

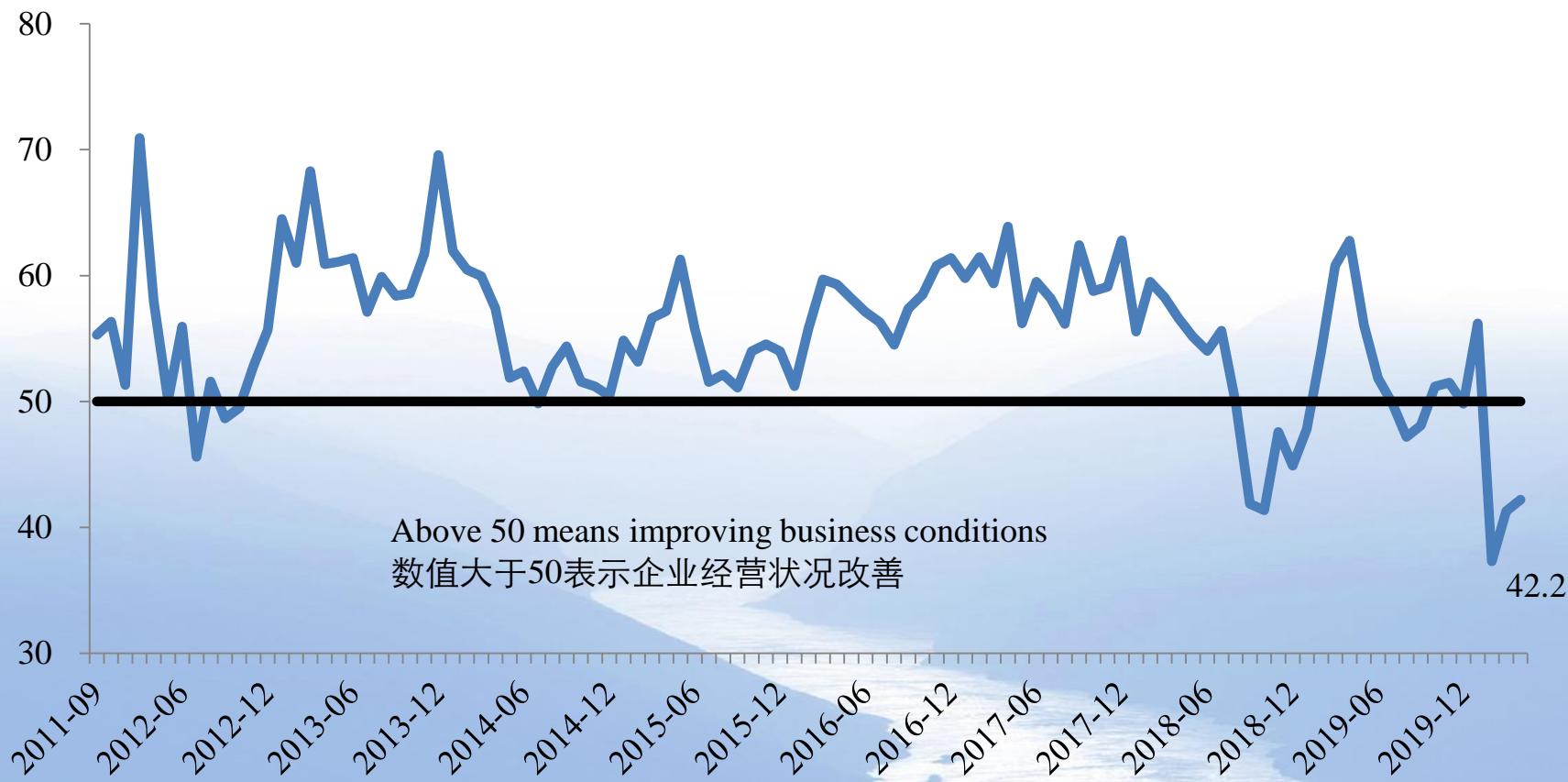
BCI is the simple average of its four components.

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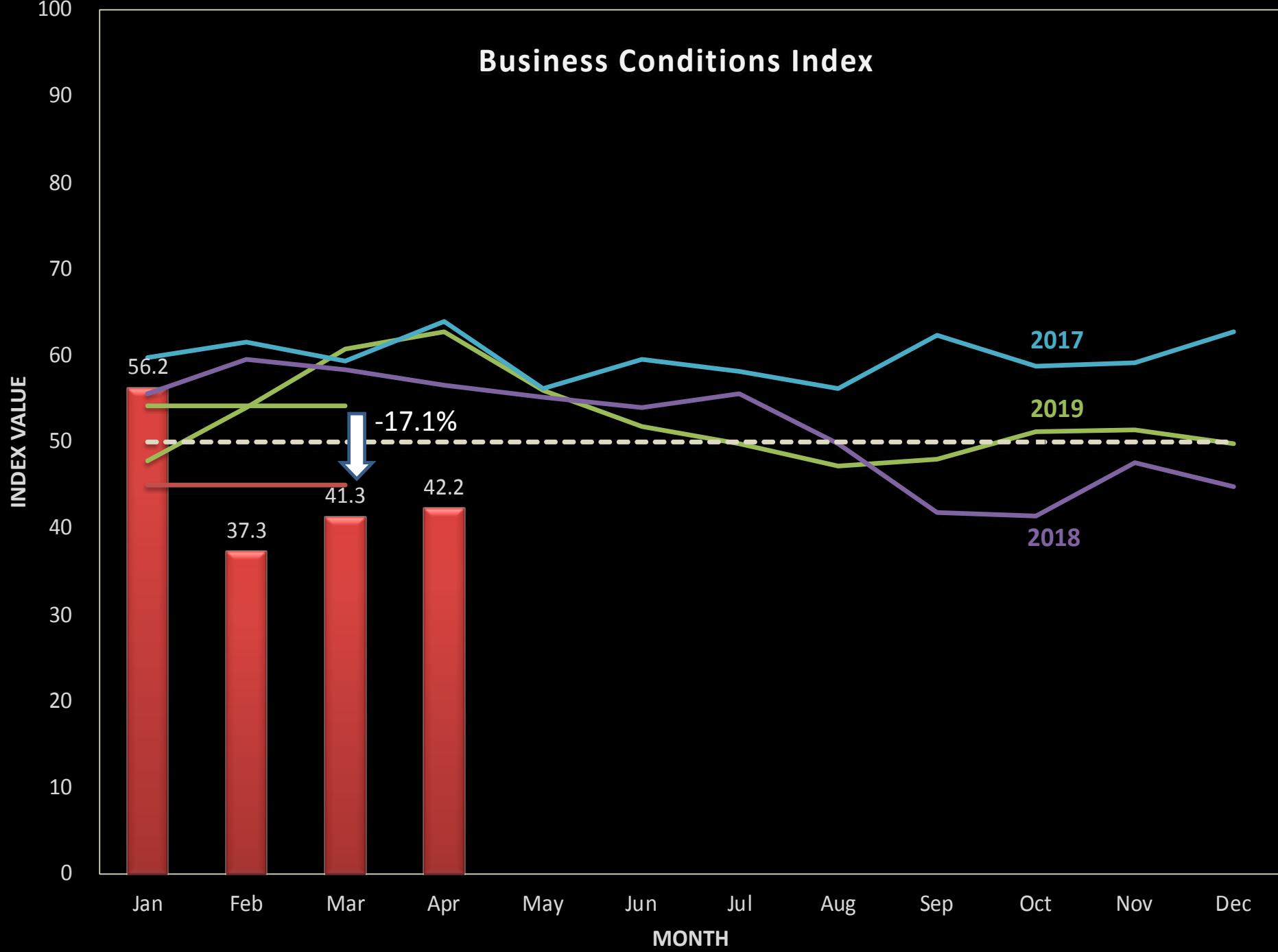


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——长江商学院BCI ——分水岭



Business Conditions Index

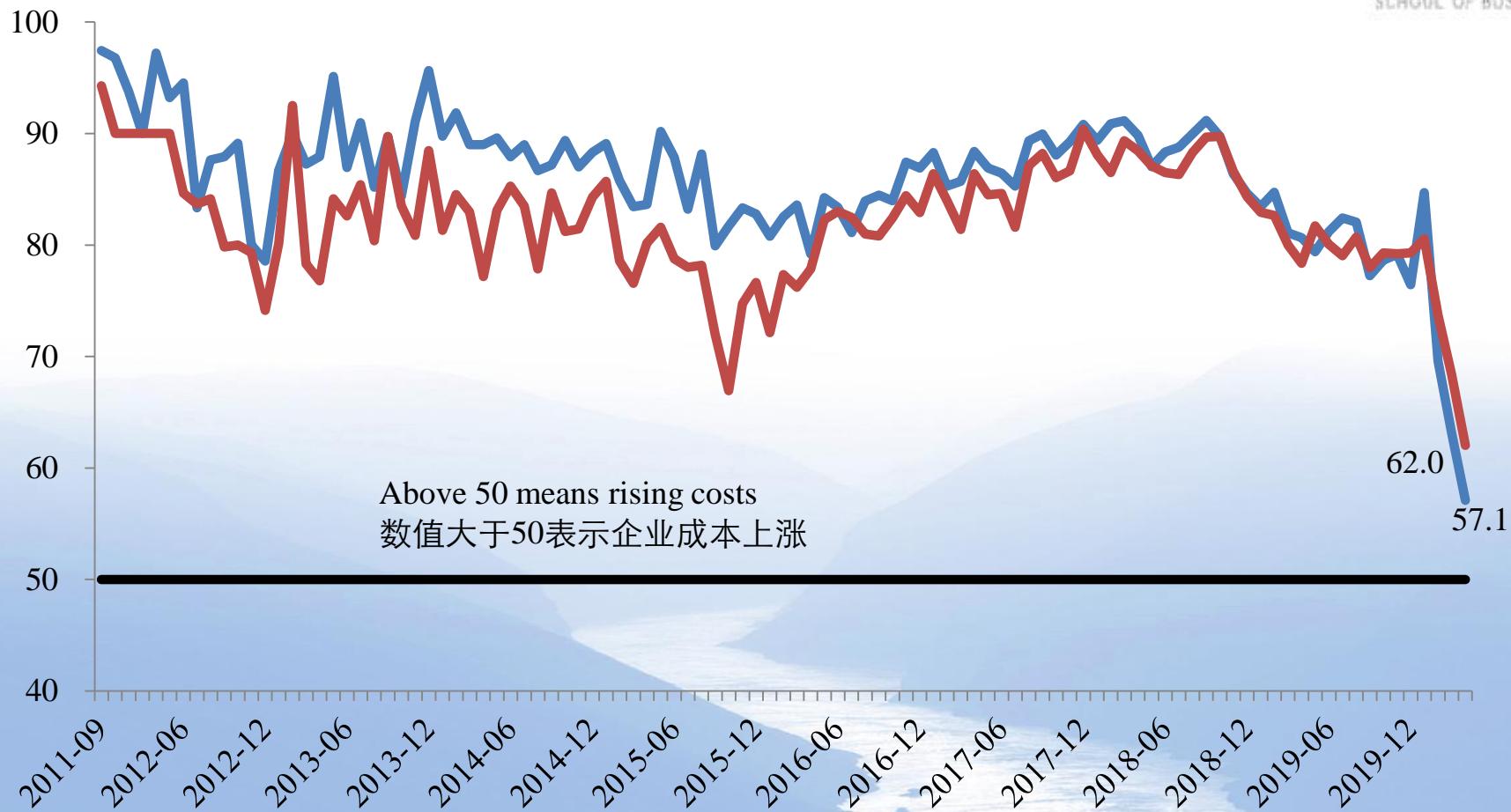


劳工成本和总成本指数 Labor Cost and Total Cost Indices

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资料来源：长江商学院

Total Costs Index



Official SOE Survey

Q1 2020 Compared to Q1 2019

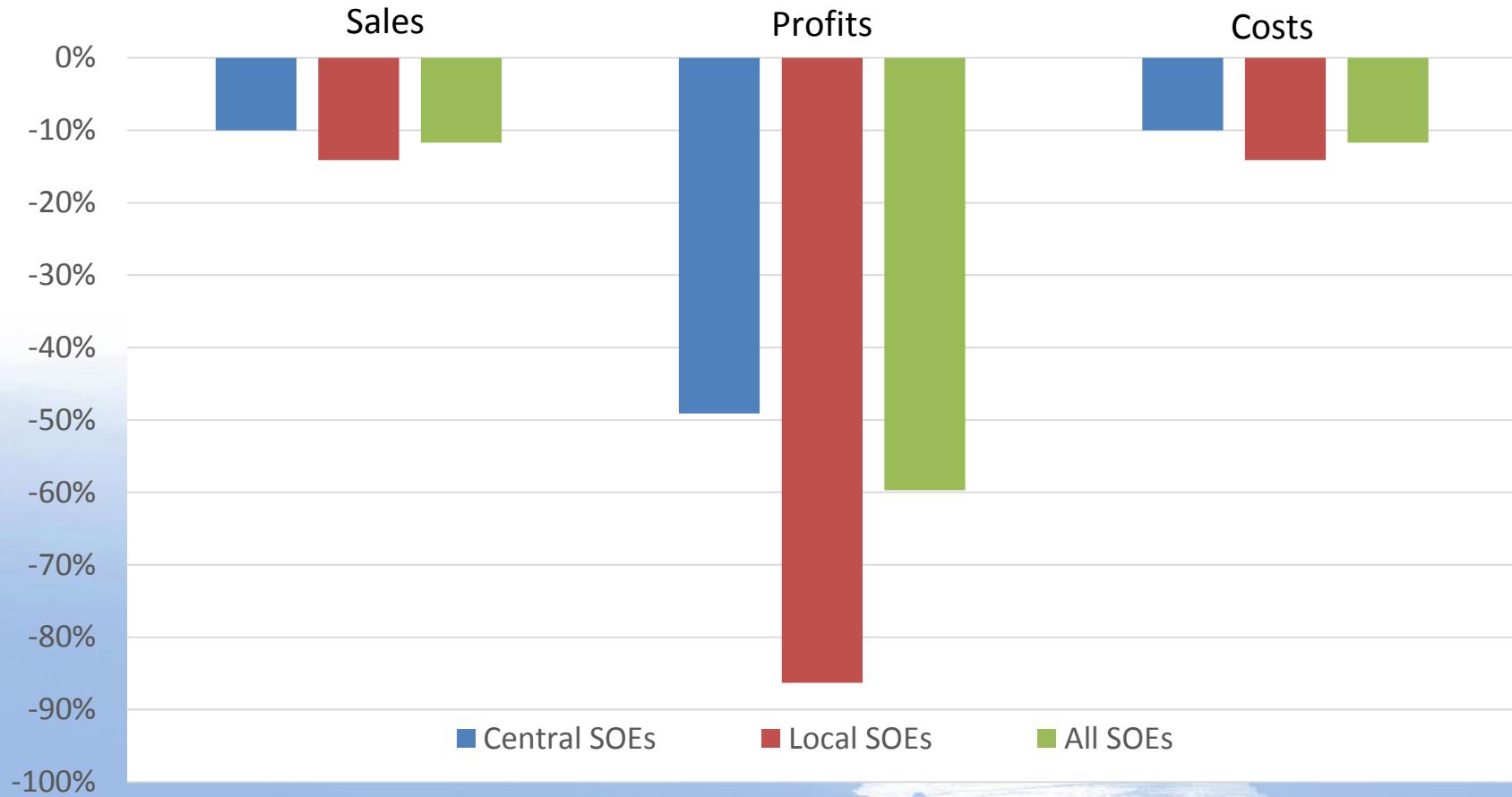
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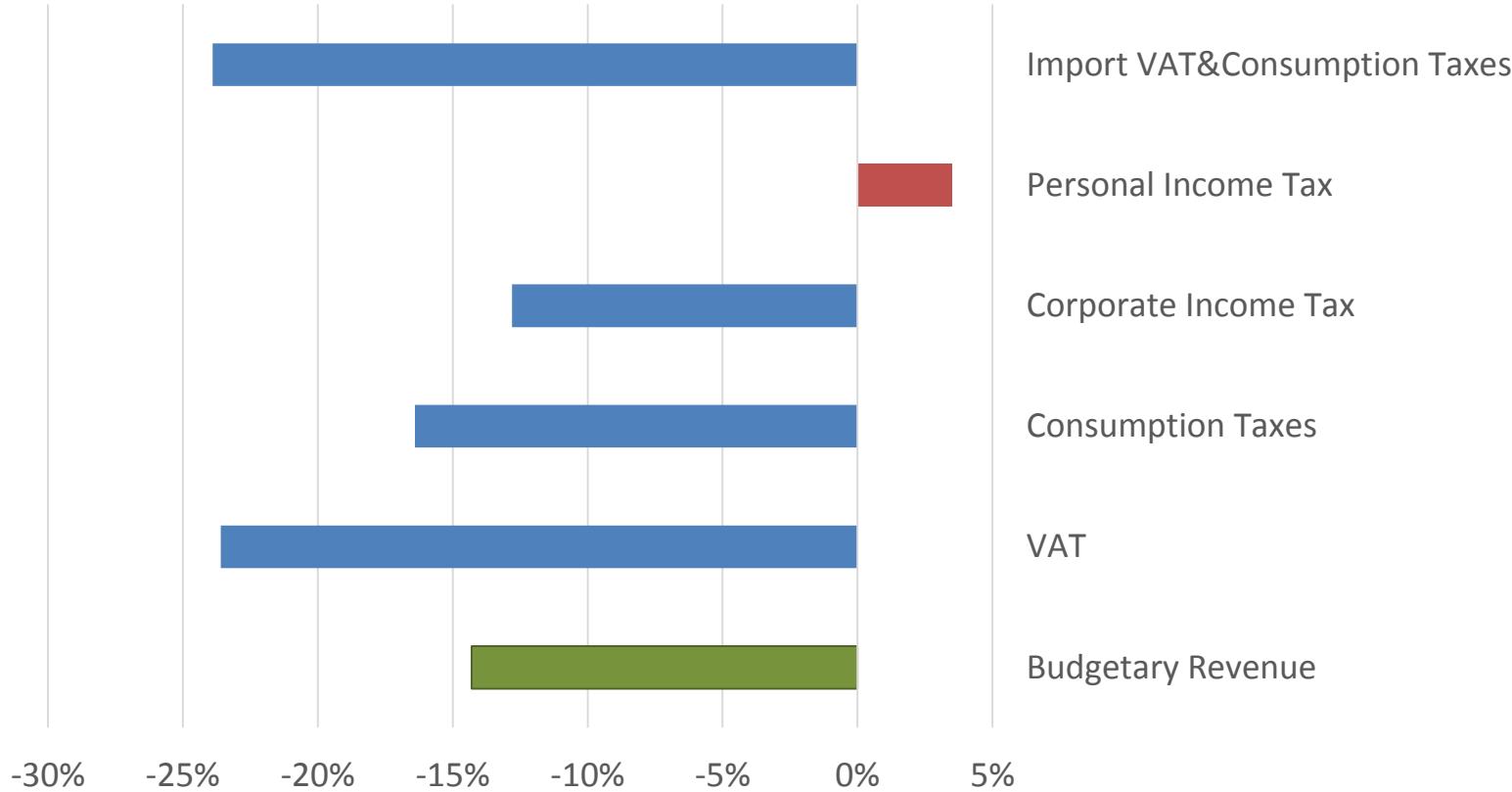


Data source: Ministry of Finance, PRC

Budgetary Rev and Selected Taxes, Q1 YOY Changes



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Q1 reduction in taxes and fees: 742.8 billion yuan

- 3.6% of Q1 GDP
- 16.2% of Q1 government revenue

318.2 billion yuan is attributable to Q1 fiscal stimulus policies

Data source: Ministry of Finance, PRC

消费者和生产者价格指数

Consumer and Producer Price Indices

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资料来源: 长江商学院

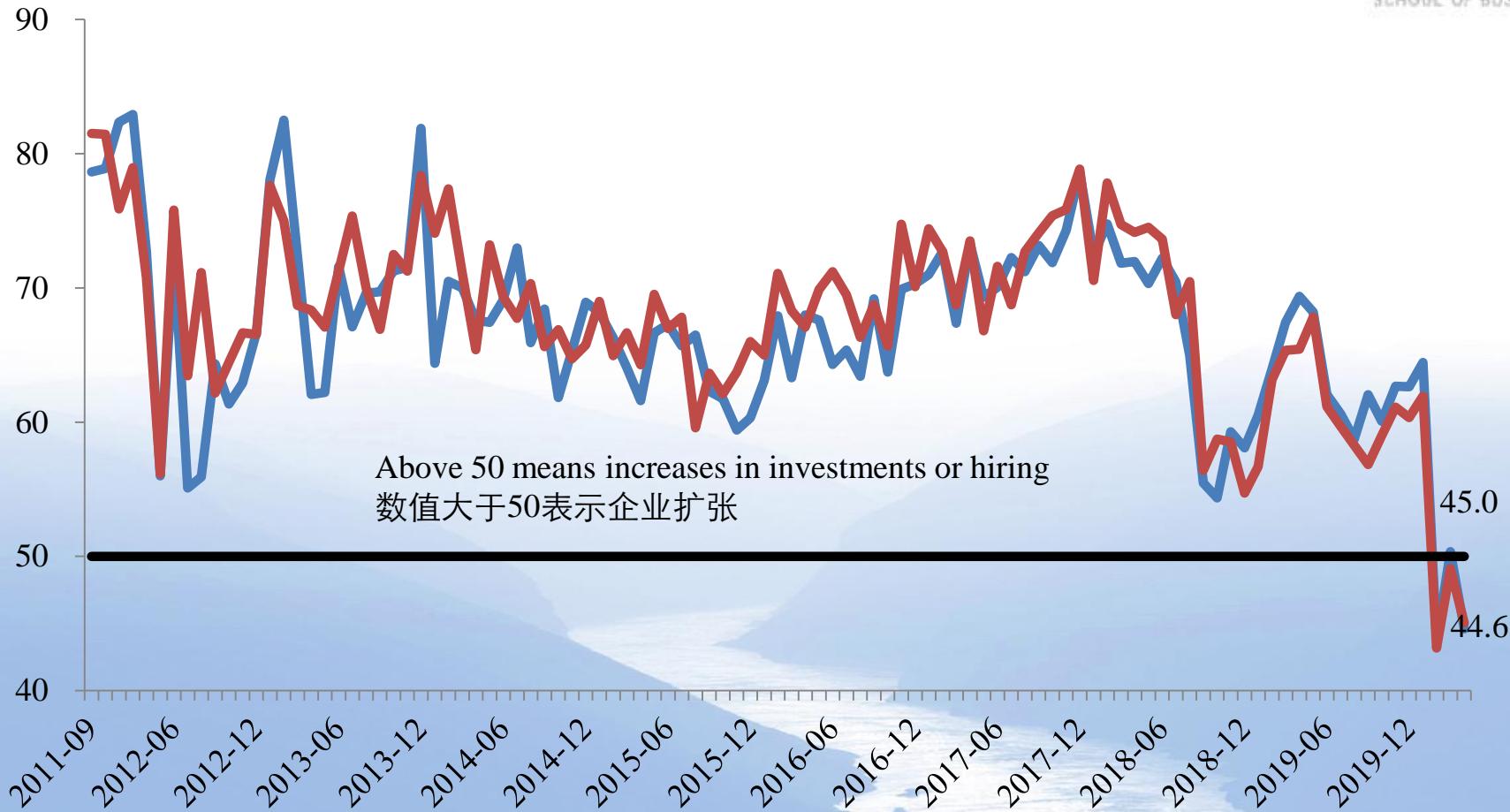
投资与招工指数

Investment and Hiring Indices

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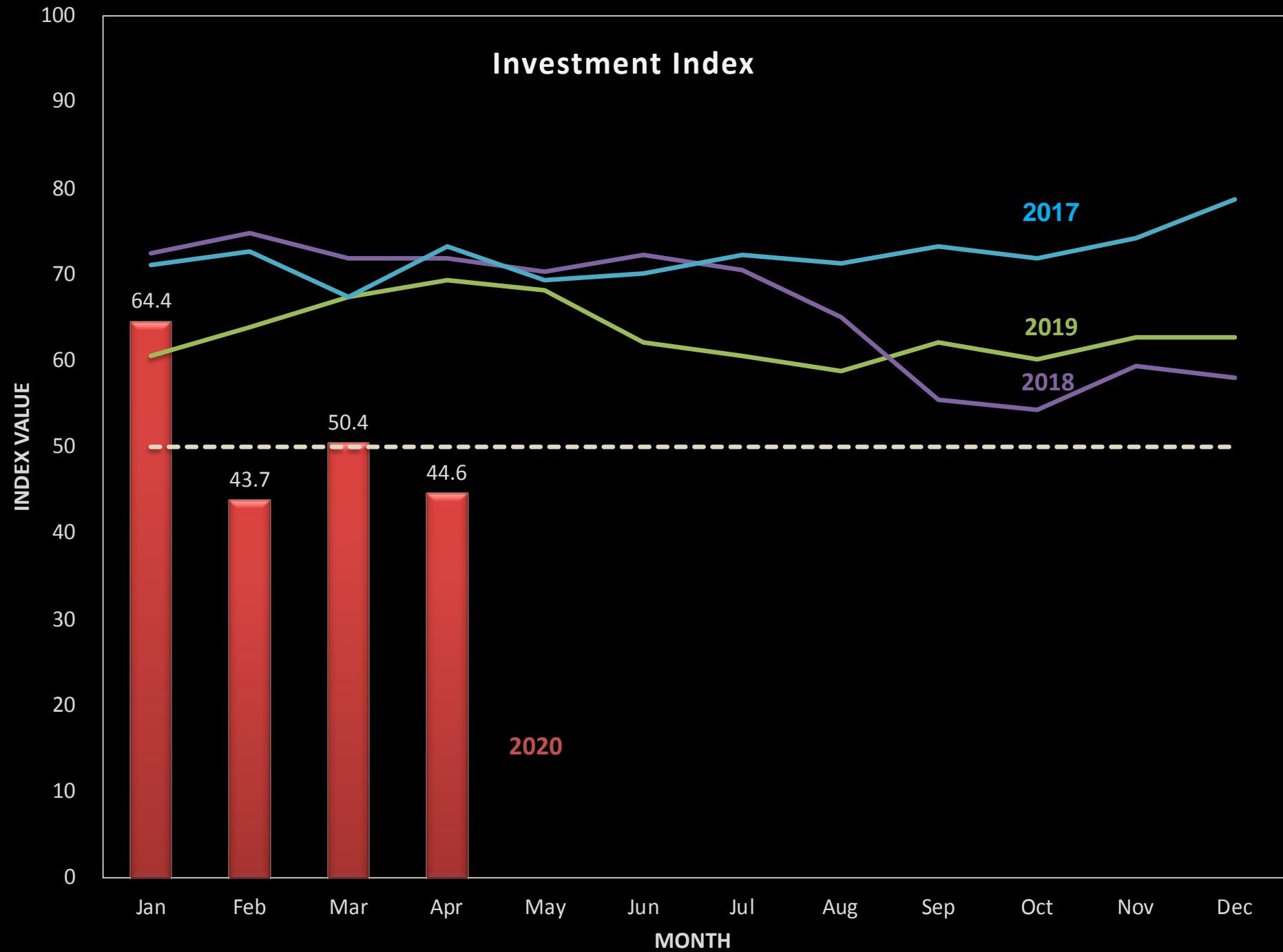
数据截至2020年4月

资料来源：长江商学院

Hiring Index



Investment Index



Lessons from China

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- Social distancing/containment measures work
- Economic impact is huge
- Broad range of policies:
 - Public health, fiscal, monetary, social insurance, industrial, financial, trade...
- Resumption of production is not as easy as pushing the start button
 - Uncertainties (disease, diagnosis, therapeutics, vaccines; resurgence)
 - Contingent liabilities (firms and local officials face)

Fiscal Stimulus

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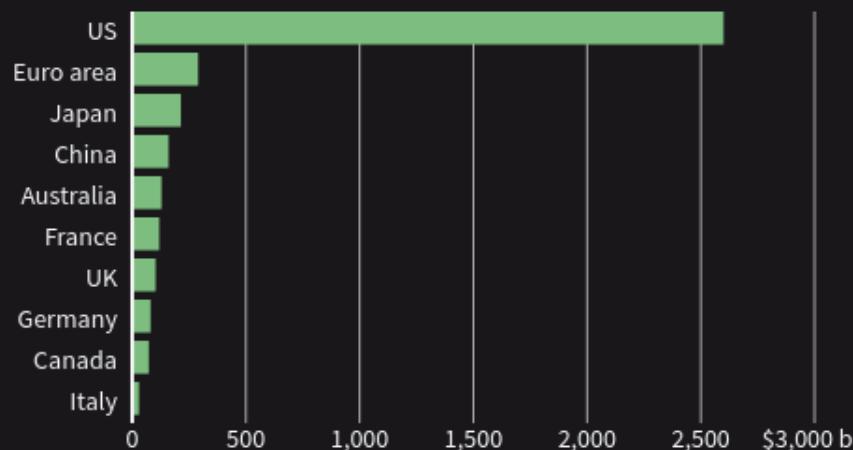


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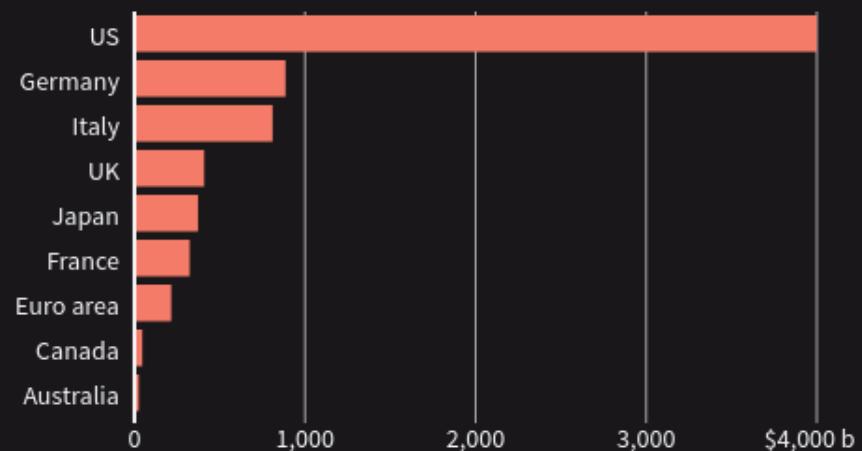
Fiscal firepower

Fiscal stimulus and loan guarantees made by governments in response to COVID-19. \$ billions

FISCAL STIMULUS



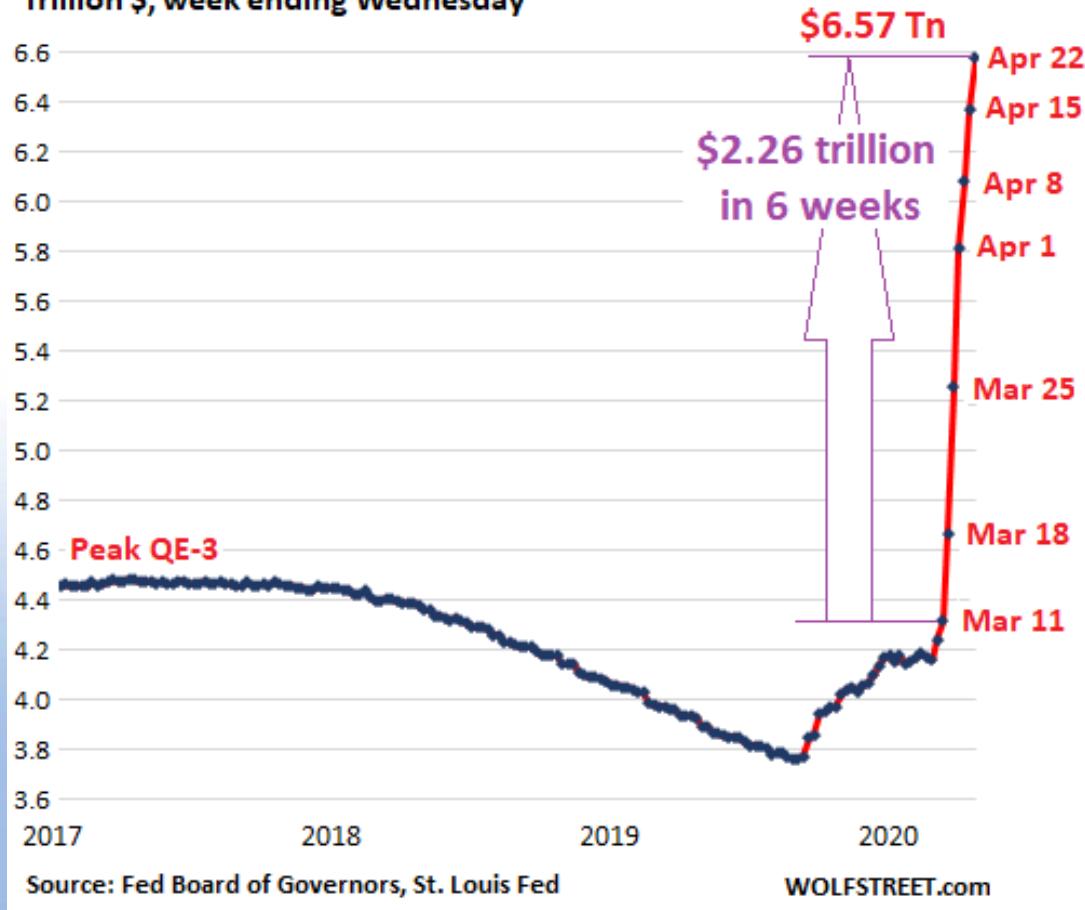
LOAN GUARANTEES



Source: Goldman Sachs, J.P. Morgan, Morgan Stanley, IMF, Reuters calculations
Ritvik Carvalho, Tommy Wilkes | REUTERS GRAPHICS

Total Assets on the Fed's Balance Sheet

Trillion \$, week ending Wednesday



Total Social Financing Rose by ¥5T in M1-M4 2020 (over the Past 3 Years)

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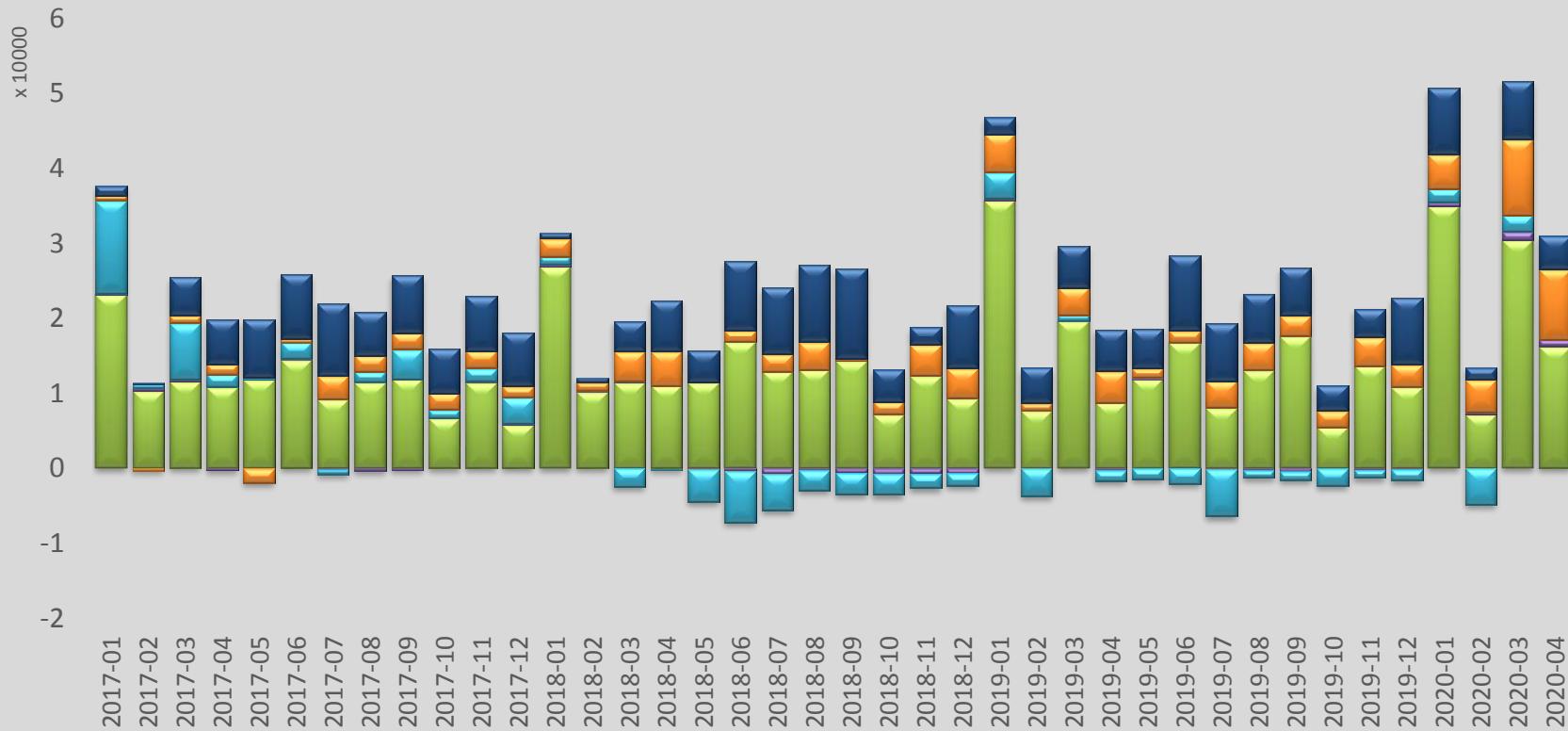
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Total Social Financing (CNY, Trillions)

■ RMB Loans ■ FX Loans ■ OBS Financing ■ Direct Financing ■ Other



Stimulus Policies

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- China's stimulus policies have been much weaker
 - Financial markets calmer: deleveraging in 2017-18 reduced financial fragility
 - Demand for unemployment assistance weaker: migrant workers returned home where cost of living is lower
 - How about keeping corporations and banks afloat during lockdown?
 - Socialization of finance and of corporations? Little need since China already a lot of SOEs and SOBs
 - Loan forbearance for SMEs important
 - Preserving options for the future
- Future
 - Fine tune stimulus policies as needed
 - Get serious with structural reforms

Structural Reforms

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- Internal market integration
 - Local protectionism/Competition policies
- Capital
 - Marketization of interest rates
 - Exchange rate flexibility
- Labor
 - Free movement of labor across regions
- Land
 - Property rights
- Local governments as suppliers of local public goods

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THANK YOU

